



# 2024 Nebraska Auctioneers Association Auctioneer & Ringman Championship Contest Information & Rules

## Location, Time, and Date:

**Auctioneer Contest Preliminary Round & Finals:** Contestant check-in starting at 11:00 AM- 12:30 PM, mandatory contestant drawing order is at 1:00 PM and contest starts at 2:00 PM on Sunday, August 11th, 2024, at Adam Marshall Land & Auction, LLC Sale Facility • 17576 US 30 Hwy , Kearney, NE.

**Ringman Competition:** Contestant check-in starting at 11:00 AM- 12:30 PM, mandatory contestant drawing order is at 1:00 PM and contest starts at 2:00 PM on Sunday, August 11th, 2024, at Adam Marshall Land & Auction, LLC Sale Facility • 17576 US 30 Hwy , Kearney, NE. (Will be held in conjunction with the Auctioneer Contest and contestants may enter both)

**Eligibility of Auctioneers & Ringman Contestants:** Any member of the Nebraska Auctioneers Association is eligible to participate. We welcome any new members from other states., too

**Auctioneers Entry Fees:** Contest Entry Fees: Member of NeAA, \$50.00; Non-Member, \$150.00 which includes \$100.00 membership dues and \$50.00 contest fees; First year of business auctioneer, \$130.00 which includes \$80.00 membership dues and \$50.00 contest fee. **Contestant will bring two items to be sold at the contest.** Contest limited to first 40 entries. Minimum age requirement of 17 years. All entries must check-in and confirm participation and registration starting at 11:00 AM- 12:30 PM, Sunday, August 11th, 2024. (Day of the Contest). Early registration is appreciated.

**Ringman Entry Fee:** \$50.00 plus an item valued at \$25 minimum to be sold at the contest. Contest is limited to first 20 entries. Minimum age requirement of 17 years. Contestants competing in both the Ringman and Auctioneer contest only need to provide two items valued at \$25 minimum per item. All entries must check-in and confirm participation and registration starting at 11:00 AM- 12:30 PM, Sunday, August 11th, 2024. (Day of the Contest). Early registration is appreciated.

**Check In:** All contestants are required to check in at the auction starting at 11:00 AM and no later than 12:30 PM to receive identification badges and draw for their order in the auction along with items to sell. Mandatory contestant drawing order is at 1:00 PM and contest starts at 2:00 PM on Sunday, August 11th, 2024.

**Dress Code:** Suggested Business Attire - Please, no jeans, tennis shoes, or baseball caps. Men: sport coat and tie or suit; hat is optional. Women: business appropriate attire.

**Contestant Position:** Each contestant will draw for their order in the auction at 1:00 PM. Drawing for order will be adjusted according to number of participants. Each contestant must appear on the stage as his or her name or number is called by the Master of Ceremonies. Any contestant failing to appear in the order assigned will receive a ten-point penalty and appear at the next opening as directed by the Master of Ceremonies.

**Judges and Judging:** A panel of selected judges for the contest will score auctioneer contestants in the following categories: (1) appearance and poise; (2) introduction and command; (3) salesmanship, eye contact, body language, and crowd survey; (4) chant, clarity, speed, and rhythm. The judges' decision is final.

Ringman contestants will be scored in the following categories: (1) appearance; (2) enthusiasm; (3) salesmanship, eye contact, and crowd survey; (4) effective communication of buyer participation to the auctioneer. The judge's decisions are final.

**Contest Procedures:** In the first round of the Auctioneer competition, each contestant will sell three items. Two items provided by the auctioneer with a minimum value of \$25.00 each and one item provided by the NeAA. Judges will select the top 10 contestants to advance to the finals. In the case of a tie, all contestants tied for the last position will be eligible to participate in the finals. During the final round, each contestant will participate in a short interview on stage before selling three items provided by the NeAA. Finalists will be sequestered during the interviews, any attempt to circumvent the integrity of this rule, including use of electronic devices, will result in disqualification. In the event of a tie, each contestant will sell one additional item, alternating order, until the tie is broken. The results of each contestant's individual scoring will be mailed to them.

In the Ringman competition, each contestant will work with an auctioneer. Each Ringman is required to provide an item valued at \$25 minimum to be sold at the contest. Contestants competing in both the Ringman and Auctioneer contest only need to provide two items valued at \$25 minimum per item. Announcements made the day of competition take precedence over all previous announcements. The Contest Chairshall establish all final rules and procedures.

**Awards:**

The Champion Auctioneer will receive a belt buckle and plaque at the event and \$100 NeAA membership renewal to be used the following year and a \$500 prize money check. If the champion attends the 2025 NAA Conference and Show and competes in the IAC, the NeAA will provide \$500 towards the entry fee. The champion must be signed up for the conference and have proof that they are registered before the money is sent.

The Reserve Champion will receive a plaque and \$400 prize money (\$100 NeAA membership renewal for the following year and a \$300 prize check.

The Runner Up will receive a plaque and \$300 prize money (\$100 NeAA membership renewal for the following year and a \$200 prize check.

Rookie of the Year will receive \$100 in prize money and \$100 in NeAA membership renewal dues to be used the following year.

The Ringman competition winner will receive the Jon Moravec Memorial Ringman Award, and a plaque and belt buckle sponsored by Moravec Auction Company.

The Champion will be required to serve as Emcee for next year's bid calling competition. All champions will be strongly encouraged to attend the 2024 NeAA Fall Focus in Kearney, NE and/or the 2025 Annual Convention in Kearney, NE, but it is not required.

**Declaration of Contest:** It is the intent of the Nebraska Auctioneers Association that this competition be conducted as an auction open to the public. All sales are considered bona-fide actual sales.

**Contest Chair:** Adam Marshall, Phone: (308) 440-1923